

## EVALUATION WEIGHTING MATRIX - TENDER # PSA 05-19 – SODIUM HYPOCHLORITE

The Tender Evaluation Matrix evaluates a number of financial and non-financial matters considered relevant to selecting the recommended supplier.

<b>5</b>	Acceptable, <u>well exceeds</u> all requirements	<b>4</b>	Acceptable, meets all requirements and <u>exceeds</u> some
<b>3</b>	Acceptable, meets most minimum requirements	<b>1 - 2</b>	Meets some minimum requirements only and <u>may not</u> be acceptable
<b>0</b>	Not acceptable, does not meet any reasonable criteria		

**Compliance with the requirements of the offer documents** - if tender submissions do not substantially comply with the tender document then they will not be further considered for evaluation.

CRITERIA	WEIGHT	IONICS AUSTRALASIA		IXOM OPERATIONS							
		Score	Points	Score	Points	Score	Points	Score	Points	Score	Points
Capability / Resources	<b>30</b>	<b>4</b>	<b>120</b>	<b>2</b> <sup>1</sup>	<b>60</b>						
Past Performance/ Relative Experience/Track Record	<b>15</b>	<b>4</b>	<b>60</b>	<b>3</b>	<b>45</b>						
Quality	<b>20</b>	<b>3</b>	<b>60</b>	<b>4</b>	<b>80</b>						
Whole of Contract Pricing	<b>35</b>	<b>5</b>	<b>175</b>	<b>2.4</b>	<b>84</b>						
<b>TOTAL</b>	<b>100</b>		<b>415</b>		<b>269</b>						
<b>RANKING</b>			<b>1</b>		<b>2</b>						

**Enhancement of local business and industry** - Local preference/content considerations will be assessed based on the final ranking of submissions.

<sup>1</sup> Limited resources and only able to deliver on a milk run and not able to deliver in accordance with our requirement